

# THE CONCEPT 概念

## THE TOTAL SOLUTION PROVIDER

### 全方位免疫与保健技术服务配套

#### VACCINES AND VACCINATION EQUIPMENTS

产品及疫苗接种器械  
Unsurpassed Quality Service  
卓越优良品质的服务



**TECHNICAL & ADVISORY**  
专业技术与咨询服务  
Dedicated & Dependable Services  
全心全意投入及可获得信赖的服务

**LABORATORY DIAGNOSTICS**  
实验室诊断服务  
Premier, Prompt & Precision Services  
快速、精准及正确的服务

#### THERE'S MORE THAN JUST PRODUCTS AT RHONE MA MALAYSIA SDN. BHD.

##### 龙马跃所提供的不仅是产品

We are committed to provide the highest quality poultry vaccines and pharmaceuticals available from MERIAL in the world and we are committed to assisting our customers the optimum vaccination and medication program for your operations. This commitment is the basis for our Building Blocks To Performance™ Program.  
龙马跃团队的一贯承诺是不仅向您提供由梅里亚国际集团所生产的最优质的家禽疫苗与药品，而且还帮助您优化和实现可靠的免疫与医药计划。这是我们对家禽促进生产效益总工程的基本承诺。

## THE TOTAL SOLUTION PROVIDER 全方位免疫与保健技术服务配套



### HOW DO WE DO IT? 我们如何作呢？

#### STEP 1 步骤(一)：

We evaluate your needs, requirement and status  
我们评估您的真正需要

- vaccines and pharmaceuticals
- vaccine handling and administration
- vaccination equipment needs to suit your operation
- maintenance, service and monitoring of vaccination equipment performance
- delivery requirements
- training your personnel and
- quality and occupational health and safety audits in vaccination / medication
- 您农场所需的疫苗与药物。
- 适合您农场使用的接种方式。
- 适合您农场使用的接种器械。
- 维修接种器械及监督疫苗接种操作，确保您的疫苗与药物正确使用以达到功效。
- 根据需要运输疫苗与药物。
- 培训您的操作人员。
- 审核他们在接种疫苗 / 药物投与时的品质及确定员工们的职场健康与安全性。

#### STEP 2 步骤(二)：

With you we will proposed SERVICES which comes along with Unsurpassed Quality Vaccines, Pharmaceuticals and Vaccination Equipment  
根据您的需要，我们会建议您一个具备卓越品质的疫苗与药品系列及接种器械的服务配套

The vaccination equipment that are for use in poultry have been tested for their efficacy and suitability for use with MERIAL vaccines in hatchery and field applications. Our personnel will provide **Dedicated and Dependable Service** and the external audits undertaken our experienced personnel is one offer that is the unique in the industry.

In partnership with Vet Food Agro Diagnostics (M) Sdn Bhd, for which we have a service contract with, our customers get the best of testing laboratory services where **PREMIER, PROMPTNESS, PRECISION** services are upheld.

这些用于家禽的疫苗接种器械都是经过效力及稳定性试验在孵化厂及农场可安全接种梅里亚品牌的疫苗。我们的服务人员会全心全意的投入并提供您值得信赖的服务，其中还可提供经验丰富的技术兽医师为您审核农场的卫生条件及鸡群健康防疫工作是否足够，是本行业中最独特的一项服务。

结合Vet Food Agro Diagnostics (M) Sdn Bhd的检验室检验诊断服务，我们的客户均获得快速、精准及正确的最佳服务。

## THE TOTAL SOLUTION PROVIDER 全方位免疫与保健技术服务配套



HOW DO WE DO IT? 我们如何作呢？

### STEP 3 步骤(三)：

#### Partnership Building 建立夥伴关系

At this stage, with your commitment, we will follow up and build the partnership relationship to achieve goals towards optimal flock health status; productivity, fulfilling your agreed upon needs and expectations and work with you to achieve veterinary authority sponsored schemes i.e. "Good Animal Husbandry Practice (GAHP)"; "Farm Accreditation Scheme (SALT)"; "Quality Assurance Practice (QAP)" or fulfill export farm standards parallel with government and export requirements.

当您对我们的服务已到了足够满意并愿意继续使用我们的服务，我们会跟进并与您建立更密切的夥伴关系，共同合作以达到饲养出最佳健康状态的鸡群，拥有更高的生产力，满足您的需要及期望，一同朝向以符合政府的法令及出口的要求，包括优良动物畜牧实施 (GAHP)，合格农场计划(SALT)，产品品质保证(QAP)等目标。